

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

Regular Meeting
Village Hall Conference Room
675 Village Court

Monday, November 19, 2012

7:30 p.m.

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL

*Joe Keefe, Chairman
Jim Hirsch
Mitch Melamed
John Nesbitt
Ron Schmidt
Scott Shore*

2. APPROVAL OF OCTOBER 2012 MEETING MINUTES

3. PUBLIC COMMENT TIME

4. MANAGER'S MONTHLY REPORT

5. FOOD AND BEVERAGE UPDATE

6. OTHER BUSINESS

7. ADJOURNMENT

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

Meeting Minutes
October 15, 2012

1. CALL TO ORDER AND ROLL CALL

The Golf Course Advisory Committee was called to order at 7:00 p.m. at the Glencoe Village Hall. The following members were present:

Joe Keefe
Jim Hirsch
Mitch Melamed
Ron Schmidt
Scott Shore

Committee member John Nesbitt was absent.

Matt Radde, head golf professional and Caesar Noriega, assistant golf professional were in attendance.

Hilary Lee, Glencoe resident, and Doug Geis, Glencoe resident and Joanna Brown reporter, were also in attendance.

2. APPROVAL OF THE SEPTEMBER 2012 MEETING MINUTES

The meeting minutes for September were approved as written.

3. PUBLIC COMMENT TIME

There was no public comment.

4. MANAGERS MONTHLY REPORT

- Stella Nanos introduced Joanna Brown a reporter from the North Shore Weekend, a new publication directed towards North Shore residents.
- Stella Nanos presented the September monthly report and financial statement. She informed the committee that we were currently 1,744 rounds over budget and 3,366 rounds over last season.
- Stella stated that the senior program continues to be a success with the sale of 863 cards this season, 70 more memberships sold compared to last year.
- Stella presented the addition of two new hand dryers in the locker rooms. The dryers were added to cut down on paper usage.
- Stella Nanos estimated the end of season NOI to be \$230,000.
- Joe Keefe inquired about the status of the food & beverage vendor and if anyone has responded to the request for proposal.
- Stella stated that she has met with several vendors and that two vendors seemed very interested. She also noted that the condition of the clubhouse and kitchen is a factor in attracting a new vendor.

- Joe Keefe requested that Dave Arden attend an upcoming meeting to update the committee on the progress of the golf course.
- Joe Keefe requested that the committee explore the possibility of having a subcommittee that would help create new tournaments & events.
- Matt Radde presented a report on the current handicapped hole rankings and explained the different methods used to handicap holes.
- Matt Radde suggested that the most accurate way of choosing handicap holes would be to use the USGA card formula.
- Data was reviewed from an IPGA tournament that was held at the Club. The data proves that the high handicap holes change dramatically with the caliber of the player.
- Hilary Lee thought that most of the handicap holes were accurate but that she would switch #5 & #11.
- Stella Nanos informed the committee that the ladies league was asked to give their input on the handicap holes and that thought the current ratings were accurate.
- Joe Keefe inquired asked staff what set of tees are used most frequently. Matt responded that we do not have that data and it varies depending on the day of the week. This is an item that we will have to do a study on next season.
- Doug Geis introduced his historical scorecard data and stated that #1 is really tough, and #2 is relatively easy and that #16 always plays difficult.
- Jim Hirsch explained that the handicap holes should be an equalizer between low and high handicap players. Therefore high handicap players should receive a stroke on #2 because it is easier for low handicap players.
- The committee agreed that the most accurate way to handicap the holes would be to collect scorecards and use the USGA card formula to come up with the best objective rating system for handicapping the difficulty of the holes.
- Joe Keefe suggested that scorecards be collected through the end of July 2013 and with the data from the scorecards the committee should reconvene to discuss handicap holes. He also recommended that we create an incentive to turn in scorecards.
- Joe Keefe complimented Doug Geis on a job well done, his data was very valuable.
- Doug Geis complimented Dave Arden on the course conditions and remarked that they keep improving every year.
- Ron Schmidt informed the committee that he has record of his group's scorecards as well and he would share them with Matt.
- Ron Schmidt inquired on the status of the water fountain on the 3rd hole. Stella informed the committee that a new water fountain will be installed next season with refrigeration.

5. ADJOURNMENT

There being no further business for discussion, the meeting was adjourned at 8:03 p.m.

**GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT**

October 2012

| Glencoe Golf Club | | | | | | | | | | | |
|---------------------------------------|-----------------------|-----------------------|-----------------|--------------------------|------------------|------------------------|------------------------|-----------------|---------------------------|------------------|------------------|
| INCOME STATEMENT | | | | | | | | | | | |
| Summary of All Units | | | | | | | | | | | |
| For the Month Ending October 31, 2012 | | | | | | | | | | | |
| | This Period Actual | This Period Budget | +/- Budget | This Period Last Year | +/- Last Year | Year To Date Actual | Year To Date Budget | +/- Budget | Year To Date Last Year | +/- Last Year | Annual Budget |
| REVENUE | | | | | | | | | | | |
| GOLF ACADEMY | 2,780 | 2,500 | 280 | 245 | 2,535 | 63,685 | 75,000 | (11,315) | 1,421 | 62,264 | 75,000 |
| GREENS FEES | 60,170 | 58,720 | 1,450 | 87,904 | (27,734) | 1,079,289 | 1,059,497 | 19,792 | 963,893 | 115,396 | 1,061,237 |
| LEASES | 4,400 | - | 4,400 | 4,400 | - | 22,795 | 22,000 | 795 | 78,756 | (55,961) | 22,000 |
| MERCHANDISE | 2,693 | 3,465 | (772) | 4,749 | (2,056) | 49,826 | 47,075 | 2,751 | 49,753 | 73 | 47,225 |
| OTHER | 1,238 | 1,300 | (62) | 2,421 | (1,183) | 27,136 | 23,725 | 3,411 | 34,210 | (7,074) | 23,725 |
| OUTINGS | 632 | - | 632 | 1,760 | (1,128) | 44,588 | 20,780 | 23,808 | 50,090 | (5,502) | 20,780 |
| POWER CARTS | 15,384 | 12,000 | 3,384 | 21,113 | (5,729) | 250,194 | 223,000 | 27,194 | 202,980 | 47,214 | 223,000 |
| RANGE | 4,341 | 2,500 | 1,841 | 3,650 | 691 | 52,337 | 41,000 | 11,337 | 41,902 | 10,435 | 41,000 |
| TOTAL | 91,638 | 80,485 | 11,153 | 126,242 | (34,604) | 1,589,850 | 1,512,077 | 77,773 | 1,423,005 | 166,845 | 1,513,967 |
| EXPENSES | | | | | | | | | | | |
| C&G PAYROLL | 40,359 | 39,170 | 1,189 | 39,375 | 984 | 303,154 | 354,775 | (51,621) | 305,870 | (2,716) | 453,087 |
| CHEM/FERTILIZER | 849 | 6,000 | (5,151) | 1,196 | (347) | 72,699 | 67,000 | 5,699 | 65,453 | 7,246 | 70,000 |
| COGS | 1,930 | 2,252 | (322) | 3,132 | (1,202) | 31,864 | 30,571 | 1,293 | 32,086 | (222) | 30,627 |
| COMMUNICATIONS | 944 | 975 | (31) | 647 | 297 | 6,845 | 7,925 | (1,080) | 6,999 | (154) | 11,675 |
| CREDIT CARD FEES | 1,816 | 2,000 | (184) | 2,243 | (427) | 27,987 | 24,300 | 3,687 | 21,629 | 6,358 | 25,115 |
| DEPRECIATION - EST. | - | - | - | - | - | - | - | - | - | - | 52,000 |
| EQUIPMENT R&M | 544 | 1,000 | (456) | 216 | 328 | 11,911 | 12,500 | (589) | 10,938 | 973 | 23,500 |
| GASOLINE | 2,613 | 2,300 | 313 | 72 | 2,541 | 16,362 | 13,800 | 2,562 | 16,159 | 203 | 16,100 |
| GOLF ACADEMY | 3,233 | 4,733 | (1,500) | 166 | 3,067 | 51,711 | 47,413 | 4,298 | 2,186 | 49,525 | 60,536 |
| LIABILITY INSURANCE | 1,644 | 1,482 | 162 | 1,529 | 115 | 12,021 | 12,859 | (838) | 12,898 | (877) | 18,788 |
| MAINTENANCE SUPPLIES | 1,094 | 2,410 | (1,316) | 974 | 120 | 17,397 | 26,082 | (8,685) | 20,645 | (3,248) | 27,932 |
| MANAGEMENT FEE | 3,333 | 3,333 | - | 5,055 | (1,722) | 26,667 | 26,667 | - | 40,440 | (13,773) | 40,000 |
| MARKETING | 1,133 | 1,000 | 133 | 1,729 | (596) | 16,508 | 21,100 | (4,592) | 19,172 | (2,664) | 25,600 |
| OTHER | 5,219 | 2,830 | 2,389 | 2,557 | 2,662 | 28,290 | 39,154 | (10,864) | 34,731 | (6,441) | 46,935 |
| POWER CART LEASE | - | - | - | - | - | 22,066 | 22,066 | (2) | 22,066 | - | 22,068 |
| RANGE | - | - | - | - | - | 4,477 | 3,500 | 977 | 3,602 | 875 | 3,500 |
| SHOP PAYROLL | 29,221 | 29,274 | (53) | 29,678 | (457) | 280,636 | 283,316 | (2,680) | 250,828 | 29,808 | 383,278 |
| UTILITIES | 2,894 | 5,150 | (2,256) | 4,462 | (1,568) | 21,858 | 33,888 | (12,030) | 31,351 | (9,493) | 54,286 |
| WATER-SEWER-GARBAGE | 190 | 180 | 10 | 5,855 | (5,665) | 32,350 | 35,080 | (2,730) | 20,132 | 12,218 | 53,080 |
| TOTAL | 97,016 | 104,089 | (7,073) | 98,886 | (1,870) | 984,803 | 1,061,998 | (77,195) | 917,185 | 67,618 | 1,418,107 |
| OPERATING INCOME (LOSS) | (5,378) | (23,604) | (18,226) | 27,356 | (23,604) | 605,047 | 450,079 | 154,968 | 505,820 | 95,860 | 95,860 |
| INTEREST | 62 | 240 | (178) | 181 | (119) | 1,288 | 1,925 | (637) | 2,430 | (1,142) | 2,825 |
| SALE OF ASSETS | 850 | - | 850 | - | 850 | 7,350 | - | 7,350 | 4,250 | 3,100 | - |
| INTEREST EXPENSE | - | - | - | - | - | - | - | - | - | - | (16,000) |
| TOTAL | 912 | 240 | 672 | 181 | 731 | 8,638 | 1,925 | 6,713 | 6,680 | 1,958 | (13,175) |
| CHANGE IN NET ASSETS | (4,466) | (23,364) | (18,898) | 27,537 | (18,898) | 613,685 | 452,004 | 161,681 | 512,500 | 82,685 | 82,685 |
| DAYS OF OPERATION | 30.00 | 31.00 | (1.00) | 29.00 | 1.00 | 228.00 | 228.00 | - | 191.00 | 37 | 238.00 |
| ROUNDS | 2,195 | 2,231 | (36) | 3,167 | (972) | 32,025 | 30,317 | 1,708 | 29,631 | 2,394 | 30,387 |
| AVERAGE GF PER ROUND | 27.41 | 26.32 | 1.09 | 27.76 | (0.34) | 33.70 | 34.95 | (1.25) | 32.53 | 1.17 | 34.92 |

| | CURRENT YEAR (2013) | | | | CURRENT YEAR (2012) | | | | CURRENT YEAR (2011) | | | | CURRENT YEAR (2009) | | | | CURRENT YEAR (2008) | | | | | |
|-----------|---------------------|--------|--------|--------|---------------------|--------|-----------|-------|---------------------|-----------|--------|--------|---------------------|-------|--------|-----------|---------------------|--------|-----------|--------|-------|--------|
| | Rounds Period | Ytd | Budget | | Ytd | Rounds | Bud. Rnds | Ytd | Rounds | Bud. Rnds | Ytd | Rounds | Bud. Rnds | Ytd | Rounds | Bud. Rnds | Ytd | Rounds | Bud. Rnds | Ytd | | |
| | | | Ytd | Rounds | | | | | | | | | | | | | | | | | Ytd | Rounds |
| March | 1,493 | 205 | 205 | 163 | 205 | 205 | 163 | 305 | 145 | 340 | 145 | 340 | 105 | 23 | 345 | 23 | 345 | 23 | 345 | 23 | 345 | |
| April | 1,820 | 3,313 | 1,521 | 1,188 | 1,351 | 1,316 | 1,351 | 2,368 | 2,673 | 1,262 | 1,407 | 1,218 | 1,558 | 1,192 | 1,297 | 1,276 | 1,299 | 1,155 | 1,500 | 1,299 | 1,155 | 1,500 |
| May | 4,232 | 7,545 | 4,034 | 3,277 | 4,928 | 4,094 | 4,928 | 4,199 | 6,872 | 4,132 | 5,539 | 4,282 | 5,840 | 4,064 | 5,361 | 3,774 | 5,073 | 4,174 | 5,674 | 5,073 | 4,174 | 5,674 |
| June | 5,924 | 13,469 | 5,482 | 5,197 | 9,825 | 5,439 | 11,054 | 5,266 | 12,138 | 5,372 | 10,911 | 4,823 | 10,663 | 5,700 | 5,543 | 10,616 | 5,821 | 11,495 | 5,821 | 11,495 | 5,821 | 11,495 |
| July | 5,863 | 19,332 | 6,482 | 5,895 | 15,720 | 6,655 | 17,709 | 6,568 | 18,706 | 6,475 | 17,386 | 6,727 | 17,390 | 6,385 | 17,446 | 6,403 | 17,019 | 6,333 | 17,828 | 17,019 | 6,333 | 17,828 |
| August | 5,741 | 25,073 | 6,042 | 6,195 | 21,915 | 6,007 | 23,716 | 6,154 | 24,860 | 6,001 | 23,387 | 6,234 | 23,624 | 6,066 | 23,512 | 6,253 | 23,272 | 6,013 | 23,841 | 23,272 | 6,013 | 23,841 |
| September | 4,757 | 29,830 | 4,525 | 4,549 | 28,464 | 4,555 | 28,271 | 4,300 | 29,160 | 4,238 | 27,625 | 5,332 | 28,956 | 3,812 | 27,324 | 3,909 | 27,181 | 4,004 | 27,845 | 27,181 | 4,004 | 27,845 |
| October | 2,195 | 32,025 | 2,231 | 3,167 | 29,631 | 2,271 | 30,542 | 3,000 | 32,160 | 1,786 | 29,411 | 1,811 | 30,767 | 1,690 | 29,014 | 2,520 | 29,701 | 1,395 | 29,240 | 29,701 | 1,395 | 29,240 |
| November | - | 32,025 | 70 | 1,022 | 30,653 | 70 | 30,612 | 894 | 33,054 | - | 29,411 | 1,204 | 31,971 | - | 29,014 | 689 | 30,390 | - | 29,240 | 30,390 | - | 29,240 |
| December | - | 32,025 | 0 | 122 | 30,775 | - | 30,612 | - | 33,054 | - | 29,411 | 28 | 31,999 | - | 29,014 | - | 30,390 | - | 29,240 | 30,390 | - | 29,240 |
| January | - | 32,025 | - | 253 | 31,028 | - | 30,612 | - | 33,054 | - | 29,411 | - | 31,999 | - | 29,014 | - | 30,390 | - | 29,240 | 30,390 | - | 29,240 |
| February | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |

DAYS OF OPERATION

| | CURRENT YEAR (2013) | | | | CURRENT YEAR (2012) | | | | CURRENT YEAR (2011) | | | | CURRENT YEAR (2009) | | | | CURRENT YEAR (2008) | | | | | |
|-----------|---------------------|-----|--------|------|---------------------|------|-----------|------|---------------------|-----------|-----|------|---------------------|-----|------|-----------|---------------------|------|-----------|-----|-----|------|
| | Period | Ytd | Budget | | Ytd | Days | Bud. Days | Ytd | Days | Bud. Days | Ytd | Days | Bud. Days | Ytd | Days | Bud. Days | Ytd | Days | Bud. Days | Ytd | | |
| | | | Ytd | Days | | | | | | | | | | | | | | | | | Ytd | Days |
| March | 24 | 24 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 |
| April | 28 | 52 | 30 | 22 | 30 | 44 | 29 | 43 | 30 | 44 | 18 | 33 | 30 | 44 | 29 | 32 | 30 | 44 | 29 | 32 | 30 | 44 |
| May | 28 | 80 | 31 | 20 | 53 | 31 | 29 | 72 | 31 | 75 | 28 | 61 | 31 | 75 | 26 | 58 | 31 | 75 | 26 | 58 | 31 | 75 |
| June | 30 | 110 | 30 | 28 | 81 | 30 | 26 | 98 | 30 | 105 | 27 | 88 | 30 | 105 | 30 | 88 | 30 | 105 | 30 | 88 | 30 | 105 |
| July | 30 | 140 | 31 | 25 | 106 | 31 | 30 | 128 | 31 | 136 | 31 | 119 | 31 | 136 | 28 | 116 | 31 | 136 | 28 | 116 | 31 | 136 |
| August | 30 | 170 | 31 | 31 | 137 | 31 | 29 | 157 | 31 | 167 | 29 | 148 | 31 | 167 | 31 | 147 | 31 | 167 | 31 | 147 | 31 | 167 |
| September | 28.0 | 198 | 30 | 25.0 | 162 | 30 | 197 | 29.5 | 187 | 30 | 178 | 29 | 178 | 30 | 177 | 30 | 177 | 30 | 177 | 30 | 177 | 30 |
| October | 30 | 228 | 31 | 29 | 191 | 31 | 228 | 31 | 218 | 31 | 228 | 23 | 201 | 31 | 228 | 30 | 207 | 31 | 228 | 30 | 207 | 31 |
| November | - | 228 | 10 | 27 | 218 | 10 | 238 | 26 | 244 | - | 228 | 28 | 229 | - | 228 | 19 | 226 | - | 245 | 228 | 19 | 226 |
| December | - | 228 | - | 16 | 234 | - | 238 | - | 244 | - | 228 | 2 | 231 | - | 228 | - | 226 | - | 245 | 228 | - | 226 |
| January | - | 228 | - | 8 | 242 | - | 238 | - | 244 | - | 228 | - | 231 | - | 228 | - | 226 | - | 245 | 228 | - | 226 |
| February | - | 228 | - | 8 | 242 | - | 238 | - | 244 | - | 228 | - | 231 | - | 228 | - | 226 | - | 245 | 228 | - | 226 |

ROUNDS PER DAY OF BUDGETED OPERATION

| | CURRENT YEAR (2013) | | | CURRENT YEAR (2012) | | | CURRENT YEAR (2009) | | | CURRENT YEAR (2008) | | | PRIOR YEAR (2008) | | |
|-----------|---------------------|--------|----------|---------------------|--------|----------|---------------------|--------|----------|---------------------|--------|----------|-------------------|--------|----------|
| | Actual | Budget | Variance | Actual | Budget | Variance | Actual | Budget | Variance | Actual | Budget | Variance | Actual | Budget | Variance |
| | | | | | | | | | | | | | | | |
| March | 107 | 15 | 92 | 12 | 15 | -3 | 22 | 10 | 11 | 24 | 8 | 17 | 1 | 11 | -10 |
| April | 61 | 44 | 17 | 40 | 44 | -4 | 79 | 42 | 37 | 41 | 40 | 1 | 43 | 39 | 4 |
| May | 137 | 130 | 6 | 106 | 132 | -26 | 135 | 133 | 2 | 138 | 131 | 7 | 122 | 135 | -13 |
| June | 189 | 183 | 6 | 173 | 181 | -8 | 176 | 179 | -4 | 161 | 190 | -29 | 185 | 194 | -9 |
| July | 185 | 209 | -20 | 190 | 215 | -25 | 199 | 209 | 3 | 217 | 206 | 11 | 202 | 204 | 2 |
| August | 159 | 195 | -10 | 200 | 194 | 6 | 199 | 194 | 5 | 201 | 196 | 5 | 202 | 194 | 8 |
| September | 71 | 151 | 8 | 152 | 152 | 0 | 143 | 141 | 2 | 178 | 127 | 51 | 130 | 133 | -3 |
| October | 0 | 72 | -1 | 102 | 73 | 29 | 97 | 58 | 39 | 58 | 55 | 4 | 81 | 45 | 36 |
| November | 0 | 0 | 0 | 102 | 0 | 102 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| December | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A |
| January | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A |
| February | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A | N/A | 0 | N/A |

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club
Monthly Revenue Activity Summary

| activity key acct title | October 2012 Activity | | | | Year-To-Date Activity (FY 2013) | | | | | | | | |
|----------------------------|-----------------------|--------|--------------|--------|---------------------------------|-----------|--------------|-----------|---------------|---------------|------------------|--------------------|------------------|
| | This Period | | \$ of Period | | This Period | | \$ of Period | | YTD Actual | YTD Budget | YTD Last Year | \$ of Last Year | Annual Budget |
| | Actual | Budget | Budget | | Last Year | Last Year | Budget | Budget | | | | | |
| GOLF ACADEMY | 2,780 | 2,500 | 280 | 245 | 245 | 2,535 | 63,685 | 75,000 | -11,315 | 1,421 | 62,264 | 75,000 | |
| GREENS FEES | 60,170 | 58,720 | 1,450 | 87,904 | -27,734 | 1,059,497 | 1,079,289 | 1,059,497 | 19,792 | 963,893 | 115,396 | 1,061,237 | |
| INTEREST | 62 | 240 | -178 | 181 | -119 | 1,925 | 1,288 | 1,925 | -637 | 2,430 | -1,142 | 2,825 | |
| LEASES | 4,400 | 0 | 4,400 | 4,400 | 0 | 22,795 | 22,795 | 22,000 | 795 | 78,756 | -55,961 | 22,000 | |
| MERCHANDISE | 2,693 | 3,465 | -772 | 4,749 | -2,055 | 49,826 | 49,826 | 47,075 | 2,751 | 49,753 | 73 | 47,225 | |
| OTHER | 1,238 | 1,300 | -62 | 2,421 | -1,183 | 23,725 | 27,136 | 23,725 | 3,411 | 34,210 | -7,074 | 23,725 | |
| OUTINGS | 632 | 0 | 632 | 1,760 | -1,128 | 20,780 | 44,588 | 20,780 | 23,808 | 50,090 | -5,502 | 20,780 | |
| POWER CARTS | 15,384 | 12,000 | 3,384 | 21,113 | -5,729 | 223,000 | 250,194 | 223,000 | 27,194 | 202,980 | 47,214 | 223,000 | |
| RANGE | 4,341 | 2,500 | 1,841 | 3,650 | 691 | 41,000 | 52,337 | 41,000 | 11,337 | 41,902 | 10,435 | 41,000 | |
| SALE OF ASSETS | 850 | 0 | 850 | 0 | 850 | 0 | 7,350 | 0 | 7,350 | 4,250 | 3,100 | 0 | |

**Glencoe Golf Club
Monthly Revenue Activity Detail**

October 2012 Activity Year-To-Date Activity (FY 2013)

| activity key acct title | October 2012 Activity | | | | Year-To-Date Activity (FY 2013) | | | | | | | |
|---------------------------------|-----------------------|-----------------------|------------------------|--------------------------|---------------------------------|------------------|------------------|---------------------|------------------|--------------------|------------------|--|
| | This Period Actual | This Period Budget | \$ of Period Budget | This Period Last Year | \$ of Period Last Year | YTD Actual | YTD Budget | \$ of YTD Budget | YTD Last Year | \$ of Last Year | Annual Budget | |
| <u>GOLF ACADEMY</u> | | | | | | | | | | | | |
| 60-166-600-32517 | 2,180 | 0 | 2,180 | 0 | 2,180 | 43,445 | 30,000 | 13,445 | 0 | 43,445 | 30,000 | |
| 60-166-600-32927 | 600 | 2,500 | -1,900 | 245 | 355 | 20,240 | 45,000 | -24,760 | 1,421 | 18,819 | 45,000 | |
| GOLF ACADEMY | 2,780 | 2,500 | 280 | 245 | 2,535 | 63,685 | 75,000 | -11,315 | 1,421 | 62,264 | 75,000 | |
| <u>GREENS FEES</u> | | | | | | | | | | | | |
| 60-166-600-32480 | 75 | 0 | 75 | 25 | 50 | 21,664 | 18,300 | 3,364 | 19,789 | 1,875 | 18,300 | |
| 60-166-600-32482 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,000 | -2,000 | 0 | |
| 60-166-600-32485 | 40,979 | 31,460 | 9,519 | 46,570 | -5,591 | 519,400 | 502,052 | 17,348 | 456,944 | 62,456 | 503,522 | |
| 60-166-600-32490 | 19,116 | 27,260 | -8,144 | 41,309 | -22,193 | 371,875 | 360,269 | 11,606 | 306,244 | 65,631 | 360,539 | |
| 60-166-600-32495 | 0 | 0 | 0 | 0 | 0 | 166,350 | 178,876 | -12,526 | 178,916 | -12,566 | 178,876 | |
| GREENS FEES | 60,170 | 58,720 | 1,450 | 87,904 | -27,734 | 1,079,289 | 1,059,497 | 19,792 | 963,893 | 115,396 | 1,061,237 | |
| <u>INTEREST</u> | | | | | | | | | | | | |
| 60-166-600-32805 | 159 | 90 | 69 | 106 | 53 | 997 | 725 | 272 | 731 | 266 | 1,025 | |
| 60-166-600-32810 | -97 | 150 | -247 | 75 | -172 | 290 | 1,200 | -910 | 1,699 | -1,408 | 1,800 | |
| INTEREST | 62 | 240 | -178 | 181 | -119 | 1,288 | 1,925 | -637 | 2,430 | -1,142 | 2,825 | |
| <u>LEASES</u> | | | | | | | | | | | | |
| 60-166-600-32920 | 4,400 | 0 | 4,400 | 4,400 | 0 | 22,795 | 22,000 | 795 | 22,000 | 795 | 22,000 | |
| 60-166-600-32925 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 56,756 | -56,756 | 0 | |
| LEASES | 4,400 | 0 | 4,400 | 4,400 | 0 | 22,795 | 22,000 | 795 | 78,756 | -55,961 | 22,000 | |
| <u>MERCHANDISE</u> | | | | | | | | | | | | |
| 60-166-600-32705 | 0 | 0 | 0 | 0 | 0 | 804 | 100 | 704 | 56 | 749 | 250 | |
| 60-166-600-32710 | 1,311 | 1,365 | -54 | 2,084 | -773 | 19,969 | 18,000 | 1,969 | 19,106 | 863 | 18,000 | |
| 60-166-600-32715 | 237 | 350 | -113 | 273 | -36 | 4,694 | 6,925 | -2,231 | 7,819 | -3,125 | 6,925 | |
| 60-166-600-32720 | 1,145 | 1,750 | -605 | 2,391 | -1,246 | 24,358 | 22,050 | 2,308 | 22,695 | 1,663 | 22,050 | |
| 60-166-600-32730 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 77 | -77 | 0 | |
| MERCHANDISE | 2,693 | 3,465 | -772 | 4,749 | -2,055 | 49,826 | 47,075 | 2,751 | 49,753 | 73 | 47,225 | |
| <u>OTHER</u> | | | | | | | | | | | | |
| 60-166-600-32500 | 0 | 0 | 0 | 0 | 0 | 290 | 300 | -10 | 400 | -110 | 300 | |
| 60-166-600-32510 | 886 | 1,300 | -414 | 1,539 | -653 | 14,317 | 15,000 | -683 | 14,884 | -567 | 15,000 | |

Revenue List

11/8/2012

**Glencoe Golf Club
Monthly Revenue Activity Detail**

October 2012 Activity Year-To-Date Activity (FY 2013)

| activity key acct | title | This Period | | This Period | | This Period | | YTD Actual | YTD | | YTD Last Year | \$ of Last Year | Annual Budget |
|-----------------------|-------------------------|-------------|--------|-------------|--------|-------------|---------|---------------|--------|---------|------------------|--------------------|------------------|
| | | Actual | Budget | Actual | Budget | Actual | Budget | | Actual | Budget | | | |
| 60-166-600-32520 | CDGA REVENUE | 0 | 0 | 0 | 0 | 0 | 2,440 | 2,800 | -360 | 2,870 | -430 | 2,800 | |
| 60-166-600-32525 | LEAGUE FEES | 0 | 0 | 0 | 0 | 0 | 2,360 | 3,300 | -940 | 3,600 | -1,240 | 3,300 | |
| 60-166-600-32530 | RENTAL CLUBS | 144 | 0 | 144 | 54 | 90 | 3,025 | 2,325 | 700 | 2,187 | 838 | 2,325 | |
| 60-166-600-32930 | GIFTS AND CONTRIBUTIONS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 60-166-600-32945 | IRMA REIMBURSEMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 60-166-600-32995 | SUNDRY | 208 | 0 | 208 | 828 | -620 | 4,704 | 0 | 4,704 | 10,269 | -5,565 | 0 | |
| OTHER | | 1,238 | 1,300 | -62 | 2,421 | -1,183 | 27,136 | 23,725 | 3,411 | 34,210 | -7,074 | 23,725 | |
| OUTINGS | | | | | | | | | | | | | |
| 60-166-600-32475 | GOLF OUTING REVENUE | 632 | 0 | 632 | 1,760 | -1,128 | 44,588 | 20,780 | 23,808 | 50,090 | -5,502 | 20,780 | |
| OUTINGS | | 632 | 0 | 632 | 1,760 | -1,128 | 44,588 | 20,780 | 23,808 | 50,090 | -5,502 | 20,780 | |
| POWER CARTS | | | | | | | | | | | | | |
| 60-166-600-32505 | ELECTRIC CART RENTAL | 15,384 | 12,000 | 3,384 | 21,113 | -5,729 | 250,194 | 223,000 | 27,194 | 202,980 | 47,214 | 223,000 | |
| POWER CARTS | | 15,384 | 12,000 | 3,384 | 21,113 | -5,729 | 250,194 | 223,000 | 27,194 | 202,980 | 47,214 | 223,000 | |
| RANGE | | | | | | | | | | | | | |
| 60-166-600-32515 | PRACTICE RANGE REVENUES | 4,341 | 2,500 | 1,841 | 3,650 | 691 | 52,337 | 41,000 | 11,337 | 41,902 | 10,435 | 41,000 | |
| RANGE | | 4,341 | 2,500 | 1,841 | 3,650 | 691 | 52,337 | 41,000 | 11,337 | 41,902 | 10,435 | 41,000 | |
| SALE OF ASSETS | | | | | | | | | | | | | |
| 60-166-600-35110 | SALE OF ASSETS | 850 | 0 | 850 | 0 | 850 | 7,350 | 0 | 7,350 | 4,250 | 3,100 | 0 | |
| SALE OF ASSETS | | 850 | 0 | 850 | 0 | 850 | 7,350 | 0 | 7,350 | 4,250 | 3,100 | 0 | |

Expenditure Report
Summary Report by Type
Expenditure Detail

Glencoe Golf Club Monthly Expenditure Activity Summary

| activity sub_1_sub1_title key acct title | October 2012 Period Activity | | | | Year-To-Date Activity (FY 2013) | | | | | |
|--|------------------------------|-----------------------|------------------------|--------------------------|---------------------------------|---------------|---------------|------------------|--------------------|------------------|
| | This Period Actual | This Period Budget | \$ of Period Budget | This Period Last Year | \$ of Period Last Year | YTD Actual | YTD Budget | YTD Last Year | \$ of Last Year | Annual Budget |
| | | | | | | | | | | |
| C&G PAYROLL | 40,359 | 39,170 | 1,188 | 39,375 | 984 | 303,154 | 354,775 | 305,870 | -2,717 | 453,087 |
| CAPITAL | 11,531 | 7,185 | 4,346 | 13,064 | -1,533 | 237,479 | 310,815 | 274,968 | -37,489 | 336,803 |
| CHEM/FERTILIZER | 849 | 6,000 | -5,151 | 1,196 | -346 | 72,699 | 67,000 | 65,453 | 7,246 | 70,000 |
| COGS | 1,930 | 2,252 | -322 | 3,132 | -1,202 | 31,864 | 30,571 | 32,086 | -223 | 30,627 |
| COMMUNICATIONS | 944 | 975 | -31 | 647 | 297 | 6,845 | 7,925 | 6,999 | -154 | 11,675 |
| CREDIT CARD FEES | 1,816 | 2,000 | -184 | 2,243 | -427 | 27,987 | 24,300 | 21,629 | 6,358 | 25,115 |
| DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 52,000 |
| EQUIPMENT R&M | 544 | 1,000 | -456 | 216 | 328 | 11,911 | 12,500 | 10,938 | 974 | 23,500 |
| GASOLINE | 2,613 | 2,300 | 313 | 72 | 2,541 | 16,362 | 13,800 | 16,159 | 204 | 16,100 |
| GOLF ACADEMY | 3,233 | 4,733 | -1,500 | 166 | 3,067 | 51,711 | 47,413 | 2,186 | 49,524 | 60,536 |
| INTEREST EXPENSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 16,000 |
| LIABILITY INSURANCE | 1,644 | 1,482 | 162 | 1,529 | 115 | 12,021 | 12,859 | 12,898 | -877 | 18,788 |
| MAINTENANCE SUPPLIES | 1,094 | 2,410 | -1,316 | 974 | 119 | 17,397 | 26,082 | 20,645 | -3,247 | 27,932 |
| MANAGEMENT FEE | 3,333 | 3,333 | 0 | 5,055 | -1,722 | 26,667 | 26,667 | 40,440 | -13,773 | 40,000 |
| MARKETING | 1,133 | 1,000 | 133 | 1,729 | -596 | 16,508 | 21,100 | 19,172 | -2,664 | 25,600 |
| OTHER | 5,219 | 2,830 | 2,389 | 2,557 | 2,661 | 28,290 | 39,154 | 34,731 | -6,441 | 46,935 |
| POWER CART LEASE | 0 | 0 | 0 | 0 | 0 | 22,066 | 22,068 | 22,066 | 0 | 22,068 |
| RANGE | 0 | 0 | 0 | 0 | 0 | 4,477 | 3,500 | 3,602 | 875 | 3,500 |
| SHOP PAYROLL | 29,221 | 29,274 | -53 | 29,678 | -457 | 280,636 | 283,316 | 250,828 | 29,808 | 383,278 |

Glencoe Golf Club
Monthly Expenditure Activity Summary

| activity sub_1 key acct | sub1_title title | October 2012 Period Activity | | | | Year-To-Date Activity (FY 2013) | | | | | | |
|-------------------------------|---------------------|------------------------------|------------------------|---------------------------|---------------------------|---------------------------------|---------------|--------------------|--------------------|------------------|--------|--------|
| | | This Period | | This Period | | YTD | | YTD | | Annual Budget | | |
| | | Actual | Budget | Last Year | Last Year | Actual | Budget | Budget | Last Year | | | |
| | | \$ of Period Budget | \$ of Period Budget | \$ of Period Last Year | \$ of Period Last Year | YTD Budget | YTD Budget | \$ of Last Year | \$ of Last Year | | | |
| UTILITIES | | 2,894 | 5,150 | -2,256 | 4,462 | -1,568 | 21,858 | 33,888 | -12,031 | 31,351 | -9,493 | 54,286 |
| WATER-SEWER-GARBAGE | | 190 | 180 | 10 | 5,855 | -5,665 | 32,350 | 35,080 | -2,730 | 20,132 | 12,218 | 53,080 |

Glencoe Golf Club Monthly Expenditure Activity Detail

| activity sub_1 sub1_title key acct title | October 2012 Period Activity | | | | Year-To-Date Activity (FY 2013) | | | | | | | |
|--|------------------------------|-----------------------|------------------------|--------------------------|---------------------------------|----------------|----------------|---------------------|------------------|--------------------|------------------|----------------|
| | This Period Actual | This Period Budget | \$ of Period Budget | This Period Last Year | \$ of Period Last Year | YTD Actual | YTD Budget | \$ of YTD Budget | YTD Last Year | \$ of Last Year | Annual Budget | |
| | | | | | | | | | | | | |
| <u>C&G PAYROLL</u> | | | | | | | | | | | | |
| 60-166-385-42120 SALARIES - RHS PAY | 0 | 0 | 0 | 0 | 0 | 2,608 | 2,100 | 508 | 2,100 | 508 | 2,100 | 2,100 |
| 60-166-387-42110 SALARIES - REGULAR | 12,289 | 12,292 | -3 | 12,039 | 249 | 98,281 | 98,336 | -55 | 98,713 | -432 | 147,504 | 147,504 |
| 60-166-387-42120 SALARIES - RHS PAY | 0 | 0 | 0 | 0 | 0 | 2,008 | 1,500 | 508 | 1,615 | 393 | 1,500 | 1,500 |
| 60-166-387-42210 SALARIES - TEMPORARY | 11,066 | 16,798 | -5,732 | 11,213 | -147 | 102,220 | 155,928 | -53,708 | 109,663 | -7,443 | 172,493 | 172,493 |
| 60-166-387-42310 OVERTIME | 0 | 0 | 0 | 0 | 0 | 574 | 0 | 574 | 75 | 499 | 0 | 0 |
| 60-166-387-42610 EMPLOYEE BENEFITS | 3,797 | 3,788 | 9 | 3,771 | 26 | 30,362 | 30,305 | 58 | 30,208 | 155 | 45,457 | 45,457 |
| 60-166-387-46115 SOCIAL SECURITY ADMIN. | 1,421 | 1,804 | -383 | 1,430 | -9 | 12,249 | 15,765 | -3,515 | 12,821 | -2,998 | 19,496 | 19,496 |
| 60-166-387-46120 MEDICARE ONLY CONTRIB. | 332 | 422 | -90 | 334 | -2 | 2,865 | 3,687 | -822 | 2,998 | -134 | 4,474 | 4,474 |
| 60-166-387-46125 ILL MUNI. RET. FUND | 3,607 | 2,963 | 644 | 2,971 | 636 | 27,749 | 26,528 | 1,221 | 26,181 | 1,569 | 34,262 | 34,262 |
| 60-166-387-47110 UNEMPLOYMENT INSURANCE | 7,847 | 1,104 | 6,743 | 7,616 | 230 | 24,237 | 20,626 | 3,611 | 21,497 | 2,741 | 25,802 | 25,802 |
| C&G PAYROLL | 40,359 | 39,170 | 1,188 | 39,375 | 984 | 303,154 | 354,775 | -51,621 | 305,870 | -2,717 | 453,087 | 453,087 |
| <u>CAPITAL</u> | | | | | | | | | | | | |
| 60-166-387-81120 BUILDING ALTERATIONS | 0 | 0 | 0 | 0 | 0 | 14,055 | 31,000 | -16,945 | 31,315 | -17,260 | 31,000 | 31,000 |
| 60-166-387-81130 GOLF COURSE | 6,678 | 0 | 6,678 | 3,999 | 2,678 | 81,777 | 117,150 | -35,373 | 82,263 | -487 | 127,150 | 127,150 |
| 60-166-387-81135 FORESTRY & LANDSCAPING | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,000 | 10,000 |
| 60-166-387-82140 GOLF EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 75,921 | 98,000 | -22,079 | 88,663 | -12,742 | 98,000 | 98,000 |
| 60-166-387-89105 CAPITAL SALARIES | 4,509 | 6,000 | -1,491 | 8,421 | -3,912 | 61,055 | 54,000 | 7,055 | 67,559 | -6,504 | 59,000 | 59,000 |
| 60-166-387-89110 CAPITAL SOCIAL SEC. | 280 | 372 | -92 | 522 | -243 | 3,785 | 3,348 | 437 | 4,189 | -403 | 3,658 | 3,658 |
| 60-166-387-89115 CAPITAL MEDICARE | 65 | 87 | -22 | 122 | -57 | 885 | 783 | 102 | 980 | -94 | 856 | 856 |
| 60-166-387-89120 CAPITAL IMRF | 0 | 726 | -726 | 0 | 0 | 0 | 6,534 | -6,534 | 0 | 0 | 7,139 | 7,139 |
| CAPITAL | 11,531 | 7,185 | 4,346 | 13,064 | -1,533 | 237,479 | 310,815 | -73,336 | 274,988 | -37,489 | 336,803 | 336,803 |
| <u>CHEM/FERTILIZER</u> | | | | | | | | | | | | |
| 60-166-387-61240 CHEMICALS/SEED/FERTILIZER | 849 | 6,000 | -5,151 | 1,196 | -346 | 72,699 | 67,000 | 5,699 | 65,453 | 7,246 | 70,000 | 70,000 |
| CHEM/FERTILIZER | 849 | 6,000 | -5,151 | 1,196 | -346 | 72,699 | 67,000 | 5,699 | 65,453 | 7,246 | 70,000 | 70,000 |
| <u>COGS</u> | | | | | | | | | | | | |
| 60-166-386-63140 COGS-FOOD SUPPLIES | 0 | 0 | 0 | 147 | -147 | 185 | 37 | 148 | 279 | -94 | 93 | 93 |
| 60-166-389-63105 COGS-GOLF BALLS | 898 | 887 | 11 | 1,306 | -408 | 13,322 | 11,700 | 1,622 | 12,118 | 1,204 | 11,700 | 11,700 |
| 60-166-389-63120 COGS-CLOTHING | 295 | 228 | 67 | 218 | 77 | 3,214 | 4,501 | -1,287 | 5,414 | -2,200 | 4,501 | 4,501 |
| 60-166-389-63135 COGS-MERCHANDISE | 737 | 1,138 | -400 | 1,461 | -723 | 15,143 | 14,333 | 810 | 14,275 | 868 | 14,333 | 14,333 |
| COGS | 1,930 | 2,252 | -322 | 3,132 | -1,202 | 31,864 | 30,571 | 1,293 | 32,086 | -223 | 30,627 | 30,627 |

Glencoe Golf Club
Monthly Expenditure Activity Detail

| activity sub_1 key acct | sub1_title title | October 2012 Period Activity | | | | Year-To-Date Activity (FY 2013) | | | | Annual Budget | | |
|-------------------------------|------------------------|------------------------------|--------|--------------|-----------|---------------------------------|--------|-----------|---------|------------------|--------------------|--------|
| | | This Period | | \$ of Period | | YTD | | \$ of YTD | | | \$ of Last Year | |
| | | Actual | Budget | Budget | Last Year | Actual | Budget | Budget | Year | | | |
| COMMUNICATIONS | | | | | | | | | | | | |
| 60-166-385-52205 | TELECOM/INTERNET SERV. | 944 | 975 | -31 | 647 | 297 | 6,845 | 7,925 | -1,080 | 6,999 | -154 | 11,675 |
| COMMUNICATIONS | | | | | | | | | | | | |
| 60-166-388-52195 | CREDIT CARD FEES | 1,816 | 2,000 | -184 | 2,243 | -427 | 27,987 | 24,300 | 3,687 | 21,629 | 6,358 | 25,115 |
| CREDIT CARD FEES | | | | | | | | | | | | |
| 60-166-385-95105 | DEPRECIATION | 1,816 | 2,000 | -184 | 2,243 | -427 | 27,987 | 24,300 | 3,687 | 21,629 | 6,358 | 25,115 |
| DEPRECIATION | | | | | | | | | | | | |
| 60-166-387-51180 | GENERAL EQUIPMENT R/M | 544 | 1,000 | -456 | 216 | 328 | 7,194 | 9,000 | -1,806 | 8,268 | -1,075 | 20,000 |
| 60-166-387-51230 | IRRIGATION SYSTEM R/M | 0 | 0 | 0 | 0 | 0 | 4,717 | 3,500 | 1,217 | 2,669 | 2,048 | 3,500 |
| EQUIPMENT R&M | | | | | | | | | | | | |
| 60-166-387-61185 | GASOLINE-OIL-GREASE | 2,613 | 2,300 | 313 | 72 | 2,541 | 16,362 | 13,800 | 2,562 | 16,159 | 204 | 16,100 |
| GASOLINE | | | | | | | | | | | | |
| 60-166-386-42210 | SALARIES - TEMPORARY | 0 | 3,784 | -3,784 | 0 | 0 | 5,215 | 36,897 | -31,682 | 0 | 5,215 | 46,897 |
| 60-166-386-46115 | SOCIAL SECURITY ADMIN. | 0 | 235 | -235 | 0 | 0 | 323 | 2,288 | -1,964 | 0 | 323 | 2,908 |
| 60-166-386-46120 | MEDICARE ONLY CONTRIB. | 0 | 36 | -36 | 0 | 0 | 76 | 526 | -450 | 0 | 76 | 644 |
| 60-166-386-46125 | ILL MUNI. RET. FUND | 0 | 458 | -458 | 0 | 0 | 268 | 4,465 | -4,197 | 0 | 268 | 5,675 |
| 60-166-386-52110 | LEASE OF EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 200 | -200 | 200 | -200 | 400 |
| 60-166-386-52290 | MISC CONTRACTUAL | 2,429 | 150 | 2,279 | 166 | 2,263 | 42,260 | 1,478 | 40,782 | 1,974 | 40,286 | 2,173 |
| 60-166-386-61155 | SUPPLIES | 668 | 0 | 668 | 0 | 668 | 2,144 | 0 | 2,144 | 0 | 2,144 | 0 |
| 60-166-386-61180 | SHOP SUPPLIES | 0 | 0 | 0 | 0 | 0 | 0 | 1,000 | -1,000 | 13 | -13 | 1,000 |
| 60-166-386-62115 | MISC COMPUTER SOFTWARE | 0 | 70 | -70 | 0 | 0 | 988 | 560 | 428 | 0 | 988 | 840 |
| 60-166-386-62130 | MISC EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 18 | 0 | 18 | 0 | 18 | 0 |
| 60-166-386-64105 | UNIFORMS/WORK CLOTHING | 136 | 0 | 136 | 0 | 136 | 419 | 0 | 419 | 0 | 419 | 0 |
| GOLF ACADEMY | | | | | | | | | | | | |
| 60-166-386-64105 | UNIFORMS/WORK CLOTHING | 3,233 | 4,733 | -1,500 | 166 | 3,067 | 51,711 | 47,413 | 4,297 | 2,186 | 49,524 | 60,536 |

Glencoe Golf Club
Monthly Expenditure Activity Detail

| activity sub_1 key | October 2012 Period Activity | | | | Year-To-Date Activity (FY 2013) | | | |
|--|------------------------------|--------|--------------|-----------|---------------------------------|--------|---------------|-----------|
| | This Period | | \$ of Period | | YTD | | \$ of YTD | |
| | Actual | Budget | This Period | Last Year | Actual | Budget | YTD Last Year | Last Year |
| INTEREST EXPENSE | | | | | | | | |
| 60-166-385-72120 BOOKED INT ON ADVANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST EXPENSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | | | | | | | | |
| 60-166-385-56105 PUBLIC LIABILITY INSUR. | 1,482 | 1,482 | -0 | 1,529 | 11,859 | 11,859 | 12,235 | -377 |
| 60-166-385-56110 INSURANCE DEDUCTIBLES | 162 | 0 | 162 | 0 | 162 | 1,000 | 662 | -500 |
| LIABILITY INSURANCE | 1,644 | 1,482 | 162 | 1,529 | 12,021 | 12,859 | 12,898 | -877 |
| MAINTENANCE SUPPLIES | | | | | | | | |
| 60-166-387-61115 MATERIALS-PAINT-TAPE | 86 | 0 | 86 | 0 | 86 | 0 | 0 | 86 |
| 60-166-387-61155 SUPPLIES | 0 | 0 | 0 | 153 | 736 | 0 | 153 | 583 |
| 60-166-387-61225 SEED & SOD | 0 | 500 | -500 | 0 | 1,377 | 3,000 | 1,081 | 297 |
| 60-166-387-61235 SAND/TOP DRESSING | 0 | 0 | 0 | 0 | 3,694 | 4,500 | 1,526 | 2,168 |
| 60-166-387-61245 MAINTENANCE SUPPLIES | 654 | 1,300 | -646 | 441 | 7,744 | 11,000 | 13,164 | -5,420 |
| 60-166-387-62135 SAFETY EQUIPMENT | 0 | 0 | 0 | 0 | 654 | 1,000 | 731 | -78 |
| 60-166-387-64105 UNIFORMS/WORK CLOTHING | 354 | 610 | -256 | 381 | 2,954 | 5,232 | 3,984 | -1,031 |
| 60-166-387-65105 TOOL PURCHASE/REPAIR | 0 | 0 | 0 | 0 | 153 | 1,350 | 6 | 148 |
| MAINTENANCE SUPPLIES | 1,094 | 2,410 | -1,316 | 974 | 17,397 | 26,082 | 20,645 | -3,247 |
| MANAGEMENT FEE | | | | | | | | |
| 60-166-385-53180 VOG MANAGEMENT SERVICES | 3,333 | 3,333 | 0 | 5,055 | 26,667 | 26,667 | 40,440 | -13,773 |
| MANAGEMENT FEE | 3,333 | 3,333 | 0 | 5,055 | 26,667 | 26,667 | 40,440 | -13,773 |
| MARKETING | | | | | | | | |
| 60-166-385-52215 MARKETING/ADVERTISING | 1,133 | 1,000 | 133 | 1,729 | 16,508 | 21,100 | 19,172 | -2,664 |
| MARKETING | 1,133 | 1,000 | 133 | 1,729 | 16,508 | 21,100 | 19,172 | -2,664 |
| OTHER | | | | | | | | |
| 60-166-385-52120 COMPUTER SOFTWARE MAINT | 0 | 0 | 0 | 0 | 95 | 1,800 | 1,600 | -1,505 |
| 60-166-385-52125 BANKING FEES | 139 | 134 | 5 | 134 | 943 | 839 | 838 | 105 |
| 60-166-385-52200 POSTAGE | 18 | 25 | -7 | 65 | 103 | 250 | 290 | -187 |
| 60-166-385-53115 AUDITING SERVICES | 0 | 0 | 0 | 0 | 717 | 940 | 915 | -198 |
| 60-166-385-54125 LEGAL COUNSEL - OTHER | 0 | 500 | -500 | 290 | 0 | 2,000 | 522 | -522 |
| 60-166-385-55105 MEMBERSHIPS/DUES | 0 | 0 | 0 | 0 | 675 | 1,380 | 0 | 675 |

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

| activity sub_1 sub1_title key acct title | October 2012 Period Activity | | | | Year-To-Date Activity (FY 2013) | | | | | | |
|--|------------------------------|-----------------------|------------------------|--------------------------|---------------------------------|---------------|---------------|---------------------|------------------|--------------------|------------------|
| | This Period Actual | This Period Budget | \$ of Period Budget | This Period Last Year | \$ of Period Last Year | YTD Actual | YTD Budget | \$ of YTD Budget | YTD Last Year | \$ of Last Year | Annual Budget |
| | 60-166-385-55110 | 0 | 150 | -150 | 0 | 0 | 0 | 600 | -600 | 414 | -414 |
| 60-166-385-61165 | 24 | 50 | -26 | 731 | -707 | 1,844 | 475 | 1,369 | 5,469 | -3,625 | 475 |
| 60-166-385-62105 | 0 | 0 | 0 | 154 | -154 | 0 | 550 | -550 | 503 | -503 | 550 |
| 60-166-385-93125 | 0 | 0 | 0 | 0 | 0 | 0 | 300 | -300 | 0 | 0 | 300 |
| 60-166-387-51105 | 0 | 0 | 0 | 0 | 0 | 1,078 | 4,238 | -3,160 | 1,509 | -431 | 4,738 |
| 60-166-387-52110 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 66 | -66 | 800 |
| 60-166-387-52160 | 790 | 790 | 0 | 790 | 0 | 5,070 | 5,310 | -240 | 5,170 | -100 | 5,610 |
| 60-166-387-52180 | 0 | 0 | 0 | 0 | 0 | 1,422 | 3,000 | -1,578 | 1,523 | -101 | 3,000 |
| 60-166-387-52185 | 2,878 | 1,181 | 1,697 | 0 | 2,878 | 8,872 | 8,276 | 596 | 7,180 | 1,692 | 9,456 |
| 60-166-387-52290 | 0 | 0 | 0 | 66 | -66 | 0 | 850 | -850 | 1,014 | -1,014 | 850 |
| 60-166-387-55105 | 0 | 0 | 0 | 0 | 0 | 340 | 340 | 0 | 340 | 0 | 610 |
| 60-166-387-55110 | 0 | 0 | 0 | 0 | 0 | 566 | 240 | 326 | 525 | 40 | 3,240 |
| 60-166-388-55105 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 675 | -675 | 0 |
| 60-166-388-55110 | 0 | 0 | 0 | 0 | 0 | 100 | 0 | 100 | 16 | 84 | 0 |
| 60-166-388-61145 | 0 | 0 | 0 | 0 | 0 | 1,792 | 1,500 | 292 | 839 | 953 | 1,500 |
| 60-166-388-61155 | 30 | 0 | 30 | 328 | -298 | 2,164 | 2,166 | -2 | 2,401 | -237 | 2,366 |
| 60-166-389-52150 | 1,340 | 0 | 1,340 | 0 | 1,340 | 1,340 | 2,300 | -960 | 1,960 | -620 | 2,300 |
| 60-166-389-61120 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 84 | -84 | 0 |
| 60-166-389-64105 | 0 | 0 | 0 | 0 | 0 | 1,170 | 1,800 | -630 | 879 | 291 | 1,800 |
| OTHER | 5,219 | 2,830 | 2,389 | 2,557 | 2,661 | 28,290 | 39,154 | -10,864 | 34,731 | -6,441 | 46,935 |
| POWER CART LEASE | | | | | | | | | | | |
| 60-166-388-74010 | 0 | 0 | 0 | 0 | 0 | 22,066 | 22,068 | -2 | 22,066 | 0 | 22,068 |
| POWER CART LEASE | 0 | 0 | 0 | 0 | 0 | 22,066 | 22,068 | -2 | 22,066 | 0 | 22,068 |
| RANGE | | | | | | | | | | | |
| 60-166-388-61160 | 0 | 0 | 0 | 0 | 0 | 4,477 | 200 | 4,277 | 244 | 4,233 | 200 |
| 60-166-388-61250 | 0 | 0 | 0 | 0 | 0 | 0 | 3,300 | -3,300 | 3,358 | -3,358 | 3,300 |
| RANGE | 0 | 0 | 0 | 0 | 0 | 4,477 | 3,500 | 977 | 3,602 | 875 | 3,500 |
| SHOP PAYROLL | | | | | | | | | | | |
| 60-166-385-42110 | 10,224 | 9,806 | 418 | 9,807 | 417 | 80,753 | 78,448 | 2,305 | 78,567 | 2,185 | 117,672 |
| 60-166-385-42610 | 1,728 | 1,723 | 5 | 1,734 | -5 | 13,940 | 13,910 | 30 | 13,993 | -53 | 20,802 |
| 60-166-385-46115 | 628 | 608 | 20 | 604 | 25 | 4,962 | 4,864 | 98 | 4,836 | 126 | 7,261 |

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

| activity sub_1 sub1_title key acct title | October 2012 Period Activity | | | | Year-To-Date Activity (FY 2013) | | | | | | |
|--|------------------------------|-----------------------|------------------------|--------------------------|---------------------------------|---------------|---------------|---------------------|------------------|--------------------|------------------|
| | This Period Actual | This Period Budget | \$ of Period Budget | This Period Last Year | This Period Last Year | YTD Actual | YTD Budget | \$ of YTD Budget | YTD Last Year | \$ of Last Year | Annual Budget |
| | | | | | | | | | | | |
| 60-166-385-46120 MEDICARE ONLY CONTRIB. | 147 | 143 | 4 | 141 | 6 | 1,160 | 1,142 | 18 | 1,131 | 29 | 1,713 |
| 60-166-385-46125 ILL MUNI. RET. FUND | 1,161 | 1,187 | -26 | 992 | 169 | 9,165 | 9,496 | -331 | 7,951 | 1,214 | 14,244 |
| 60-166-388-42110 SALARIES - REGULAR | 7,057 | 7,015 | 42 | 6,751 | 307 | 56,336 | 56,120 | 216 | 54,062 | 2,275 | 84,180 |
| 60-166-388-42120 SALARIES - RHS PAY | 0 | 0 | 0 | 0 | 0 | 1,108 | 0 | 1,108 | 0 | 1,108 | 0 |
| 60-166-388-42210 SALARIES - TEMPORARY | 3,453 | 3,958 | -505 | 5,756 | -2,304 | 70,722 | 77,179 | -6,457 | 58,873 | 11,848 | 77,179 |
| 60-166-388-42310 OVERTIME | 0 | 0 | 0 | 0 | 0 | 383 | 0 | 383 | 133 | 249 | 0 |
| 60-166-388-42610 EMPLOYEE BENEFITS | 3,153 | 3,146 | 7 | 2,295 | 858 | 25,225 | 25,169 | 56 | 17,284 | 7,940 | 37,753 |
| 60-166-388-46115 SOCIAL SECURITY ADMIN. | 623 | 680 | -57 | 747 | -124 | 7,674 | 8,265 | -590 | 6,818 | 856 | 10,004 |
| 60-166-388-46120 MEDICARE ONLY CONTRIB. | 146 | 159 | -13 | 175 | -29 | 1,795 | 1,933 | -138 | 1,595 | 200 | 2,283 |
| 60-166-388-46125 ILL MUNI. RET. FUND | 900 | 849 | 52 | 677 | 223 | 7,413 | 6,791 | 622 | 5,584 | 1,829 | 10,186 |
| SHOP PAYROLL | 29,221 | 29,274 | -53 | 29,678 | -457 | 280,636 | 283,316 | -2,680 | 250,828 | 29,808 | 383,278 |
| UTILITIES | | | | | | | | | | | |
| 60-166-387-52270 ELECTRICAL - LIGHT/AC | 2,176 | 4,200 | -2,024 | 3,816 | -1,640 | 19,510 | 26,300 | -6,790 | 27,142 | -7,632 | 37,800 |
| 60-166-387-52275 NATURAL GAS | 718 | 950 | -232 | 646 | 72 | 2,348 | 7,588 | -5,241 | 4,209 | -1,862 | 16,486 |
| UTILITIES | 2,894 | 5,150 | -2,256 | 4,462 | -1,568 | 21,858 | 33,888 | -12,031 | 31,351 | -9,493 | 54,286 |
| WATER-SEWER-GARBAGE | | | | | | | | | | | |
| 60-166-387-52255 WATER AND SEWER SERVICE | 0 | 0 | 0 | 5,666 | -5,666 | 31,396 | 34,000 | -2,604 | 19,098 | 12,298 | 52,000 |
| 60-166-387-52260 GARBAGE SERVICE | 190 | 180 | 10 | 189 | 1 | 954 | 1,080 | -126 | 1,034 | -80 | 1,080 |
| WATER-SEWER-GARBAGE | 190 | 180 | 10 | 5,855 | -5,665 | 32,350 | 35,080 | -2,730 | 20,132 | 12,218 | 53,080 |

Balance Sheet Detail
Deferred Revenue
Cash Balance
Due to VOG Report

Deferred Revenue
Glencoe Golf Club

For Period Ending 10/31/2012

| Acct No | Description | Balance |
|------------------|-------------------------|------------------|
| 60-166-600-24105 | RAIN CHECKS OUTSTANDING | 7,210.83 |
| 60-166-600-24110 | GIFT CERTS OUTSTANDING | 6,558.18 |
| 60-166-600-24175 | DEF REV GOLF ACADEMY | 880.00 |
| Total Def. Rev. | | <u>14,649.01</u> |

Cash Report

Glencoe Golf Club

For Period Ending 10/31/2012

| Acct No | Description | Balance |
|----------------------|-------------|---------------------|
| Balance Sheet | | |
| 60-166-600-111111 | CASH - NSCB | 887,810.85 |
| 60-166-600-111190 | IMET | 204,279.11 |
| 60-166-600-11210 | PETTY CASH | 600.00 |
| | Total | <u>1,092,689.96</u> |

Due To VOG Report

Glencoe Golf Club

For Period Ending 10/31/2012

| Acct No | Description | Balance |
|------------------|------------------------|---------------------|
| 60-166-600-22190 | GOLF MGMT FEE PAYABLE | 407,571.64 |
| 60-166-600-25105 | INT PAYABLE ON ADVANCE | 219,215.06 |
| 60-166-600-25115 | DUE TO GENERAL FUND | 960,006.11 |
| | Total | <u>1,586,792.81</u> |

Friends of the Glencoe Golf Club

Monthly Report
Cash Balance

Monthly Report - Friends Glencoe Golf Club

For Period Ending 10/31/2012

| Acct No. | Description | FY Mo. | FY Mo. Bud. | PY Mo. | FY YTD | FY YTD Bud. | PY YTD | FY Bud. |
|---------------------------|-----------------------------|--------|-------------|--------|--------|-------------|--------|---------|
| Operating Revenue | | | | | | | | |
| 65-170-395-32935 | FRIENDS MEMBERSHIPS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 | 0.00 |
| | Total Other Revenue | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 | 0.00 |
| | Total Operating Revenue | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 | 0.00 |
| Operating Expenses | | | | | | | | |
| 65-170-395-52215 | MARKETING/ADVERTISING | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 216.02 | 0.00 |
| | Total Service Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 216.02 | 0.00 |
| | Total Professional Services | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Total Event Expense | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Total Service Expense | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 216.02 | 0.00 |
| | Total Supplies | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | | | | | |
|---|------|------|------|--------|------|------|--------|------|
| Total Equipment | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Commodities | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Operating Expense | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 216.02 | 0.00 |
| Operating Excess (Deficit) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 283.98 | 0.00 |
| 65- INTEREST ON 170- INVESTMENTS 395- 32805 | 1.09 | 0.00 | 0.92 | 9.66 | 0.00 | 0.00 | 9.40 | 0.00 |
| Total Nonoperating Revenue | 1.09 | 0.00 | 0.92 | 9.66 | 0.00 | 0.00 | 9.40 | 0.00 |
| Total Interest Expense | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Nonoperating Activity | 1.09 | 0.00 | 0.92 | 9.66 | 0.00 | 0.00 | 9.40 | 0.00 |
| Total Excess (Deficit) | 1.09 | 0.00 | 0.92 | 9.66 | 0.00 | 0.00 | 293.38 | 0.00 |
| 65- GOLF COURSE 170- IMPROVEMENTS 395- 81130 | 0.00 | 0.00 | 0.00 | 975.95 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Capital | 0.00 | 0.00 | 0.00 | 975.95 | 0.00 | 0.00 | 0.00 | 0.00 |

Cash Report - Friends

Glencoe Golf Club

For Period Ending 10/31/2012

| Acct No | Description | Balance |
|------------------|-------------|-----------------|
| 65-170-395-11111 | CASH - NSCB | 6,192.42 |
| | Total | <u>6,192.42</u> |